



KAWASAKI CITY



Memorandum of Understanding between the City of Kawasaki, Japan, and Bio^M Biotech Cluster Development GmbH, Martinsried, Germany, on the Promotion of Business Exchanges

In order to promote business exchanges between Kawasaki and the Bavarian Biotech Network for the achievement of Health and Welfare, the City of Kawasaki and Bio^M Biotech Cluster Development GmbH (Bio^M) hereby agree upon facilitating industry-industry and industry-academia partnerships under this Memorandum of Understanding (MoU).

1. Partnership

Kawasaki City

Kawasaki is one of the most dynamic major cities in Japan. Located in the center of Keihin Industrial Zone, it plays an important role in the growth of the Japanese economy.

Kawasaki City is making a significant effort to form a hub for innovative movement in order to keep up with the continuously changing structure of the global economy and its industries, especially within the life science field. As a result, Kawasaki City established “King Skyfront”, an open-innovation site home to the world-class research and development facilities in the region. “King Skyfront” aims to contribute to tackling global issues in a variety of fields, including life, environmental, and welfare sciences, as well as creating global business opportunities.

Bio^M

Bio^M is a publicly funded non-profit organization that manages the Bavarian Biotech Network as well as the Munich Biotech Cluster in the State of Bavaria, Germany. The Munich Biotech Cluster has been awarded the prestigious title of a national „Leading-Edge Cluster“ of Personalized Medicine. Bio^M's focus lies on pharmaceutical biotechnology products and services provided by innovative small and medium-sized enterprises. Bio^M maintains close links to research institutions and to other technology clusters (e.g. medical devices).

2. Intent

The above Parties agree, that this MoU sets out the common understanding between the Parties as a voluntary statement of intent and presumes the serious commitment of the Parties at the time of signature and for the duration of this MoU. It is not intended to create legal relations or legally enforceable obligations between the Parties.

3. Term

This MoU will become effective upon signing by the Parties and will remain in effect for a period of two (2) years from the date of signature.

4. Purpose of the agreement

The MoU plans for collaboration between the Parties in order to

- establish an entry point for Bavarian life science companies in the Kawasaki region as well as for Kawasaki life science companies to establish an entry point in the region of Bavaria respectively,
- establish a general framework for further sector-specific agreements,
- foster agreements and joint development programs between the Parties,
- build a solid and long-lasting relationship for the benefit of each region's enterprises,
- exchange sector-specific knowledge and advice.

In order to further pursue the above-mentioned objectives, it is agreed that

- the Parties will explore opportunities for further cooperation,
- other organizations within the Parties' regions can be involved,
- the Parties will update each other about developments and business opportunities in their regions and regularly exchange updates on new companies or cooperation opportunities,
- Bio^M can contact Kawasaki City directly and Kawasaki City can contact Bio^M directly with specific business requests (e.g. market entry or cooperation interests of a given company),
- the Parties aim to meet up at least once a year, e.g. at BIO-Europe or at BioJapan,
- the Parties will review periodically the status of opportunities for cooperation under this MoU,
- the Parties advertise the partner region with their logo on their respective websites,
- the Parties promote market entry of SMEs in a reciprocal manner,
- the Parties promote relevant biotech/medtech events and missions organized by each Party,
- technology exchanges will be initiated between companies and actors in the respective regions,
- information regarding the processes and technical aspects of how to start a company, networking, technology transfer, project building, specific regulations and local markets will be exchanged.

5. Termination

Each of the Parties is able to terminate this MoU by giving sixty (60) days written notice to the other Party at any time. Activities already in progress will be considered on a case by case basis.

6. Amendment clause

The Parties may agree in writing to modify or amend this MoU.

7. Language

This MoU is set in English and only this version shall prevail.

8. Communication

The Parties will promote this MoU in their regions and inform and involve relevant organizations as a tool to activate common initiatives in the relevant territories.

November 24th, 2017

Mr. Norihiko Fukuda
Mayor of Kawasaki

Prof. Dr. Horst Domdey
CEO, Bio^M Biotech Cluster Development GmbH